Problem solving through listening

Inova Health System does more than provide world-class healthcare. Its facilities serve the specific healthcare needs of its patients and provide efficient workplaces for doctors, nurses and administrators. They provide a comforting environment for families and loved ones of patients, and a learning environment for nursing and medical students.

Inova operates several facilities on its Inova Fairfax Hospital campus in Virginia: Inova Heart and Vascular Institute, Inova Fairfax Hospital Women’s Center and Inova Fairfax Hospital for Children, in addition to a research center, a support services building and a medical school. As each of these facilities is built or renovated, they have unique requirements that need to be met. In choosing a furniture provider, Inova is always looking for someone to listen to their needs and provide products that offer both quality and value.

Working with Inova and architectural firm Wilmot/Sanz, KI developed custom solutions that accommodated the design and functional requirements of these facilities.

Staff in the administrative offices told the designers that space was scarce, and there was little room for storage. KI solved the problem through ingenious use of their Balance® overhead cabinets – stacking them to provide greater density, yet still offering easy, one-touch operation. The administrative offices also utilized KI’s True® desking system, which allows workspaces to be easily reconfigured to meet changing needs.

In the Inova Heart and Vascular Institute, patient room areas were designed to create a residential feel, but allow nurses to provide the care needed without being restricted by cluttered space. One KI solution was the Flex™ recliner, which gave patients an alternative to their hospital beds during the daytime, but allowed nurses to elevate patients’ legs as necessary – an important need for heart patients.

The Claude Moore Health Education and Research Center, which houses classrooms and study labs for Virginia Commonwealth University medical students, required flexible furniture that could accommodate a variety of teaching applications. Inova specified Torsion on the Go!® chairs and Trek® tables, which can be easily reconfigured into a variety of classroom settings.

A wide variety of KI products can be found throughout the Inova Fairfax Hospital’s sprawling campus. What made KI the right choice was not just the breadth of product, but more importantly the KI team listening to the Inova staff’s needs and matching them to the right products. Those solutions are making the Inova facilities more effective in supporting the patients.
“KI did more than sell us furniture, they talked to the nurses and people who used the furniture. They listened to their input and made sure their products fit their needs.”
Product List

- Trek® Tables
- Torsion on the Go® Chairs

- 700 Series® Curve Files
- AerDyn® Chairs
- Allude® Chair
- Balance® Overheads
- True® Desking

- Devon™ Tables
- Lola™ Lounge Seating

- Impress® Ultra Chairs
- WireWorks® Panel System

- Engage® Chairs

- Devon™ Table
- Flex™ Recliner